Protecting Blue Whales and Blue Skies

Vessel Speed Reduction Incentive Program

A partnership for cleaner air, safer whales, and a quieter ocean



Photo by John Calambokidis

2022 Marketing and Advertising Report

The 2022 program ran May 1 through December 15, 2022



Protecting Blue Whales and Blue Skies

2022 Marketing and Advertising Report January, 2023

Protecting Blue Whales and Blue Skies is a voluntary Vessel Speed Reduction (VSR) Program along the coast of California which incentivizes companies to incorporate sustainable shipping practices across their global supply chain. By creating seasonal and predictable slow speed zones, this program helps companies protect endangered whales, reduce fuel use and regional greenhouse gas emissions, and improve air quality and human health outcomes. The Protecting Blue Whales and Blue Skies team independently verifies cooperation rates, quantifies the benefits of participation, and provides recognition of program participants to encourage the adoption of sustainable shipping practices across the globe.

Benefits to participating shipping companies

The marketing and advertising program is designed to raise awareness of participating shipping companies among the shipping industry, cargo owners, and the California business community. Advertising sources have been selected that reach those communities.

News stories, advertisements, and sponsored features acknowledge participating companies and congratulate award recipients.

Brand Ambassadors

In addition, 2022 marked the launch of the Brand Ambassador initiative for Blue Whales and Blue Skies. Brand Ambassadors represent the customers of the shipping companies who participate in Blue Whales and Blue Skies. When customers show they care about cooperation with sustainable speed targets, shipping companies take note.

Brand Ambassadors are encouraged to support the Protecting Blue Whales and Blue Skies Program by shipping with participant companies, announcing their participation via press releases, congratulating shipping companies who participate, and acknowledging carrier participants in annual sustainability reporting.

Reaching and recognizing Brand Ambassadors

The marketing and advertising program includes supply chain and business advertising sources that reach potential Brand Ambassadors, and business sources that gain recognition for participating Brand Ambassador companies.

Marketing and Advertising products

The campaign uses a combination of press releases, advertisements, sponsored features, online promotion, and social media to reach targeted audiences.

Press releases and news media coverage:

In 2022, Protecting Blue Whales and Blue Skies issued four press releases to California and shipping industry media contacts. In addition, news stories about Vessel Speed Reduction included interviews and mentions of BWBS. Top coverage included the New York Times, USA Today, ABC7, Santa Barbara Independent, Ventura County Star, KCLU, Santa Cruz Sentinel, and industry news outlets. The combined news coverage generated more than 10 million estimated media impressions for 2022.

EIN Presswire:

The campaign distributed each news release through EIN Presswire, reaching a wide audience. Each of the five releases are documented on more than 60 unique news outlets and syndicates.

Advertisements:

The campaign used a combination of print and online display ads, online "banner" ads, newsletter ads, and social media ads with a common theme and design. Separate ad messages were created for the overall Protecting Blue Whales and Blue Skies program and for the Brand Ambassador initiative.

Half-page ads were placed in Maritime Executive and Pacific Coast Business Times. Page dominant, or "island" ads were placed in Long Beach Business Journal, and a premium full page ad was featured on the inside front cover of Bay Nature. Online ads that link to the BWBS website were placed with Supply Chain Dive, gCaptain, Maritime Executive, Long Beach Business Journal, Long Beach Post, Pacific Coast Business Times, San Francisco Business Times, and Bay Nature. Social media on news sites accompanied many of the ads, and BWBS ran LinkedIn advertising monthly.

Sponsored features:

Sponsored news features were coordinated with select media outlets, where a feature story was placed and promoted about Protecting Blue Whales and Blue Skies or the Brand Ambassador initiative. Sponsored features are often highlighted in the media outlet's social media, and linked from the outlet's home page.

Web and Social Media:

BWBS website features up to date information about the program and the Brand Ambassador initiative. BWBS maintains a LinkedIn site, sharing campaign information.

Press Releases and News Media Coverage

BWBS Press releases:

March, 2022: Blue Whales and Blue Skies Launches Brand Ambassador Initiative

May, 2022: Global shipping companies reduced speeds off California coast to protect blue whales and blue skies

July 12, 2022: Companies Join Initiative to Make Maritime Shipping More Sustainable

September 13, 2022: Global shipping companies recognized for reducing speeds off California

coast to protect blue whales and blue skies

Documented media coverage:

https://www.adn.com/opinions/2022/12/27/opinion-alaska-oil-tankers-must-adopt-whale-strike-reduction-measures/ OPINION: Alaska oil tankers must adopt whale-strike reduction methods (BWBS/CINMS)

https://www.bizjournals.com/sanfrancisco/press-release/detail/7967/Protecting-Blue-Whales-and-Blue-Skies SF Business Times: Companies Make Sustainable Shipping Choices to Protect Blue Whales and Blue Skies

https://www.cbsnews.com/news/good-news-you-missed-in-2022/

CBS Sunday Morning: Dec 25. 2022: Good News You Missed in 2022

How slower ships in the Santa Barbara Channel ... - KCLU

Nov 4, 2022 — But the Air Pollution Control District can't regulate marine shipping so they've partnered with the Protecting **Blue Whales** and **Blue Skies** incentive program.

https://maritime-professionals.com/blue-whales-and-blue-skies

Maritime Professionals: Nov 23 Blue Whales and Blue Skies

2022 - Evergreen Shipping Agency (America) Corp.

https://www.evergreen-shipping.us Dec 5, 2022 — Protecting Blue Whales and Blue Skies Recognized Evergreen vessels ·

Nomad Goods Review: Your Go-To for Tech Accessories

https://www.si.com >Nov 18, 2022 — Nomad Goods also details its ambassadorship with Protecting Blue Whales, Blue Skies and a partnership with Mai Ndombe on its sustainability website.

November 2022 – Pacific Maritime Magazine

https://pacmar.com > Nov 3, 2022 — ... K Line received awards in September for reducing speeds in and around California waters as part of the "Protecting Blue Whales & Blue Skies" program.

Celebrate 50 Years of Spectacular National Marine Sanctuaries!

https://sevenseasmedia.org Oct 18, 2022 — This information was used to create the **Blue Whales** and **Blue Skies** initiative, where they worked with major shipping companies who voluntarily reduced their ...

Pacific Ocean speed limits? USA TODAY

https://www.usatoday.com Oct 16, 2022 — That system, together with other initiatives – such as Protecting **Blue Whales** and **Blue Skies**, a program that incentivizes companies to slow their ships ...

Global shipping companies recognized for reducing speeds to ...

https://www.einnews.com > Sep 27, 2022 — "Protecting Blue Whales and Blue Skies" program is a collaborative effort by Santa Barbara County Air Pollution Control District; Ventura County Air Pollution .

Saving Whales From Ship Collisions With Warnings and Letter ...

https://www.nytimes.com > whale-safe-san-francisco Sep 22, 2022 — But those increases can also be credited to a financial incentive program called Protecting **Blue Whales** and **Blue Skies** that pays shipping companies that ...

When might meets mightier - MarineTraffic Blog

https://www.marinetraffic.com > blog > when-might-me...Sep 21, 2022 — One such project is Protecting Blue Whales and Blue Skies. It is a voluntary California coast vessel speed reduction (VSR) programme that offers incentives ...

Global Shipping Companies Recognized for Reducing ...

https://www.independent.com > 2022/09/13 > global-sh...Sep 13, 2022 — Protecting **Blue Whales** and **Blue Skies** is a partnership for cleaner air, safer whales, and a quieter ocean.

New Al System To Save Lives Of Whales From Ship ...

https://www.marineinsight.com > Shipping News Sep 22, 2022 — But those increases can be credited to a financial incentive program called **Blue Whales Blue Skies**. This one pays shipping firms that slow down for whales ..

INTERIM REPORT 2022 - OOIL

https://www.ooilgroup.com Sep 2, 2022 — As part of our sustainability efforts in environmental and wildlife protection, OOCL participates in the 2022 Protecting **Blue Whales** and **Blue Skies** Program ...

Protecting Blue Whales and Blue Skies

https://sfbaynerr.sfsu.edu Aug 27, 2022 — Protecting Blue Whales and Blue Skies. Reducing Ship Strike Risk in California's National Marine Sanctuaries. Jess Morten/NOAA CINMS.

Marine Vessels & Ports Sector - West Coast Collaborative

https://www.westcoastcollaborative.org Aug 9, 2022 — Protecting **Blue Whales** and **Blue Skies**, a unique program with a goal to cut air pollution and protect endangered whales migrating off the coastal waters of

Student postcards to ships help boost whale survival in the ...

https://abc7news.com > Aug 5, 2022 — The program is actually known as **Blue Whales Blue Skies**, and is a partnership with air quality control districts. That's because, along with protecting the ...

Shipping companies slow for "blue whales, blue skies"

https://www.pacbiztimes.com >..Jul 18, 2022 — Protecting Blue Whales and Blue Skies is a voluntary Vessel Speed Reduction Program along the coast of California. Eighteen global shipping companie

Ships Reduced Speeds off California to Protect Blue ...

https://maritime-executive.com Jul 12, 2022 — Protecting Blue Whales & Blue Skies" program announced results from an initiative to cut air pollution and protect endangered whales.

Save Spectacular: 50 Years of National Marine Sanctuaries https://world.dan.org > alert-diver Jun 16, 2022 — This information led to NOAA creating the **Blue Whales** and **Blue Skies** initiative, where they worked with major shipping companies that voluntarily reduced ...

90% - Wallenius Wilhelmsen

https://www.walleniuswilhelmsen.com > Jun 16, 2022 — the Blue Skies Blue Whales programme. We successfully pushed electronic chart display and information system suppliers to add voluntary speed.

Wan Hai Lines 2022 First Quarter Update

https://jp.wanhai.com > Jun 2, 2022 — Wan Hai voluntary participated in the "Protecting the **Blue Whales** and **Blue Skies**" program by reducing vessels' speed in the Santa Barbara Channel region and ...

Global shipping companies reduced speeds off California ...

https://safety4sea.com > May 16, 2022 — Global shipping companies reduced speeds off California coast to protect **blue whales and blue skies** ... The partners in an initiative to cut air pollution and ...

Environmental - My Hero Project

https://myhero.com > environmental May 15, 2022 — Protecting Blue Whales and Blue Skies Picture of Protecting Blue Whales and Blue Skies A collaboration of government agencies, non-profits, .

Guam News - MaritimeInformed.com

https://www.maritimeinformed.com > May 11, 2022 — In 2016, Yang Ming began participating in the VSR (Vessel Speed Reduction) incentive program, "Protecting **Blue Whales** & **Blue Skies**", ...

The Port of Hueneme keeps goods moving globally

https://www.vcstar.com May 12, 2022 — ... of dollars to make their vessels shoreside power capable and shipping partners are participants of the Protecting **Blue Whales** & **Blue Skies** Program, ...

Sea Freight Archives - My Logistics Magazine

https://mylogisticsmagazine.com Apr 24, 2022 — Shipping companies received awards for reducing speeds in the 2021 "Protecting Blue Whales & Blue Skies" program. Load More.

Reimagining What it Means to be a Zero-Emission Ship | NRDC

https://www.nrdc.org Apr 22, 2022 — The Protecting Blue Whales and Blue Skies Initiative, which asks ships transiting along portions of the California Coast to slow to 10

Federal Agency Approaches to Reducing Vessel Strike of ...

https://www.mmc.gov > Apr 12, 2022 — Protecting Blue Whales and Blue Skies website. Visualizations of tagged North Atlantic right whales and vessel traffic off Florida, Georgia,

Blue Whales and Blue Skies Program launches Brand ...

https://www.edhat.com > Mar 18, 2022 — The Protecting Blue Whales and Blue Skies Program (BWBS) announces the launch of its Brand Ambassador Initiative.

Notices and News - EVERGREEN MARINE (HONG KONG) LTD.

https://www.evergreen-marine.com.hk Mar 11, 2022 — FEB-06-2017, Evergreen Recognized for Protecting Blue Whales and Blue Skies.

News — Summit Coffee Co.

https://summitcoffee.com > news Feb 22, 2022 — New "Summit Green" Campaign Highlights Sustainability Progress ·Blue Whales and Blue Skies + Summit Coffee | Press Release.

Tanker giant Euronav signs on, slows ships to help protect ...

https://www.tradewindsnews.com > Feb 18, 2022 — The governments' Protecting Blue Whales and Blue Skies programme are estimated to have reduced whale strikes by 35%. TradeWinds is part of NHST Media Group.

Hapag-Lloyd AG to receive Friend of the Sea's Whale-Safe ...

https://friendofthesea.org > Feb 15, 2022 — Hapag-Lloyd also led the Protecting **Blue Whales** and **Blue skies** scheme by cruising 89% of the distance travelled in the San Francisco Bay and the Santa .

THE MSC GROUP - Inclusion Job Day

https://inclusionjobday.com Feb 13, 2022 — programme "Protecting Blue Whales and Blue Skies"3, the only shipping company to receive this award three years in a row. By slowing MSC's fleet for over ..

Evaluating Adherence With Voluntary Slow Speed Initiatives ...

https://www.frontiersin.org full by J Morten · 2022 · Cited by 1 — Average speeds of vessels ≥300 GT by vessel type, 2010 Southern California Protecting **Blue Whales** and **Blue Skies** Program VSR zones

Cetacean Research and Citizen Scientists

https://www.sbwhaleheritage.org Feb 3, 2022 — Blue Whales and Blue Skies · Whale Safe · Happywhale · West Coast Large Whale Entanglement Response Program ·

Port of Hueneme Receives Needed Funding as Part of State's ...

https://www.portofhueneme.org Feb 3, 2022 — Port Customers Shine Earning Blue Skies, Blue Whales Awards.

Rachel Kippen, Our Ocean Backyard | Aptos Morten works to ...

https://www.santacruzsentinel.com >Jan 22, 2022 — Morten finds optimism in a voluntary Vessel Speed Reduction Program known as Protecting Blue Whales and Blue Skies

MSC was the first major shipping company to change courses ...

https://www.laitimes.com Jan 28, 2022 — 2020 – for the third consecutive year – MSC received the highest (sapphire) award for the "Protect Blue Whales and Blue Skies" ship deceleration reward ...

MSC Takes Action to Save Endangered Whales in the ...

https://www.msc.com > newsroom Jan 27, 2022 — In 2020 - for the third year in a row - we received the highest (Sapphire) Award for 'Protecting Blue Whales and Blue Skies' vessel speed reduction ..



Student postcards to ships help boost whale survival in the Bay Area



Reimagining What it Means to be a Zero-Emission Ship



How slower ships in the Santa Barbara Channel decreased fatal whale strikes and improved air quality



Blue whales and blue skies

Global shipping companies recognized for reducing speeds off California coast to protect blue whales and



Speed limits in the ocean?

The New Hork Times

Saving Whales From Ship Collisions

Global Shipping Companies Recognized for Reducing Speeds off California Coast









OPINION: Alaska oil tankers must adopt whale-strike reduction measures

The Port of Hueneme keeps goods moving globally



EIN Presswire:

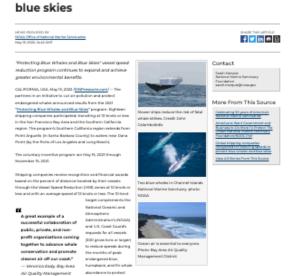
March 15, 2022



May 12, 2022

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Global shipping companies reduced speeds off California coast to protect blue whales and



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The VIIII insertive program has expanded in coope and environmental lawefils, each year, include 2021, which marked the coverth year. Highlights of the 2021 program include:

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Incomilives rangesil from \$8,000 to \$80,000 per company in the Calif and Eapphire award tiers.

Bis companies - CORCO Bilgaring Lines, Maenis, Cosen Network Express (CNE), Wallerius Wilhelmoss, Vang Ming, and Durie Bilgaring - generously destined their financial incentive payment. Trose funds will be used for additional public resugnition efforts and retroected in the program.

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Companies Join Initiative to Make Maritime Shipping More Sustainable

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More From This Source

Protecting Blue Whates and Blue Bries Program' verticenes. the first three companies to join its Bland Bindonautor initiative. Learning in March of this year, the initiative is a new

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The sage covers that have joined the new threat Anniassado Indiative come from these different indicative, unleading their convenience is protecting natural resources. Surroud, a consumer electronic and lineighe products company; Itamenii Colfee Stassing Company, a subsidiary of Surrout Colfee, and Peak Debyn, a special and consumers company.

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September 27, 2022

Global shipping companies recognized for reducing speeds to protect blue whales and blue skies

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slowing off California coast in multi-agency bessel Speed Reduction Program



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Those funds will be networked in the program.

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Companies Make Sustainable Maritime Shipping Choices

Brand Ambassadors help protect blue whales and blue skies by choosing cargo carriers enrolled in the Blue Whales and Blue Skies Program.

CALIFORNIA, USA, December 20, 2022 /EINPresswire.com/ — Several companies have joined the Protecting Blue Whales and Blue Skies 1 Program's Brand Ambassador 2 team of sustainable shippers. It's an initiative that helps pave the way for lower emission shipping, cleaner air, safer whales, and a quieter ocean.

Brand Ambassadors ship their products with cargo carriers enrolled in the Blue Whales and Blue Skies Program, a voluntary Vessel Speed Reduction program created to reduce the environmental impacts of maritime shipping along the West Coast.

Way Basics, a producer of eco-friendly products; Santa Cruz Bicycles, a manufacturer of high-end mountain bikes; Who Gives a Crap, producer of sustainable bathroom paper products; and the Port of Hueneme have recently joined the Brand Ambassador initiative. United by their commitment to protect natural resources, they join Nomad, a consumer electronics and lifestyle products company; Summit Coffee Roasting Company, a subsidiary of Summit Coffee; and Peak Designs, a gear and accessories company, as Brand Ambassadors.

Being a Brand Ambassador is an easy way to help reduce ship strikes to endangered whales, air pollution, and regional greenhouse gas emissions while highlighting a company's commitment to sustainable shipping. There's no cost to be part of the Brand Ambassador initiative, and companies that ship with participating carriers are already eligible to join. Brand Ambassadors are recognized on the Protecting Blue Whales and Blue Skies website and in media outreach to the public and industry.



We believe in the impact sustainable products and eco-friendly approaches can have on the environment"

 Vinson Xia, Associate Director of Operations, Way Basics Historically, brands that rely on ocean freight have little information about the regional environmental impacts of the ships carrying their products. The Brand Ambassador Initiative addresses this knowledge gap by providing brands with data pertaining to their cargo carriers' vessel speeds and the resulting environmental benefits as they reduce their speeds near coastal communities in California.

Just like cars, vessels traveling at reduced speeds are more efficient, emitting fewer greenhouse gasses and harmful air pollutants. Slower vessels also reduce ocean noise and the risk of fatal ship strikes, which

threaten whales globally and especially endangered blue, fin, and humpback whales in California waters.

The Protecting Blue Whales and Blue Skies program works closely with ship operators along the West Coast in seasons and locations where reduced speed maximizes environmental benefits with minimal effect on shipping schedules. Despite unprecedented global supply chain challenges, in 2021, on average participating vessels reduced speeds for approximately 60% of their voyages, indicating vessel operators' continued commitment to ship more sustainably.

Through the Brand Ambassador Initiative, companies interested in reducing the impact of their supply chain receive data on the reduced speed efforts of their cargo carriers and the resulting decrease in air pollutants, greenhouse gasses, ship strikes and ocean noise. This information can be used to educate consumers purchasing their products and inform future shipping decisions. By showing their support for the program, Brand Ambassadors encourage higher cargo carrier participation to create a healthier coast for whales and people.

"At Way Basics, we believe in the impact sustainable products and eco-friendly approaches can have on the environment," said Vinson Xia, Associate Director of Operations at Way Basics. "Joining Protecting Blue Whales & Blue Skies as a Brand Ambassador aligns with this initiative completely. Every shipment counts."

"We have the responsibility as a business to really think about our emissions and how we can get to a place where these emissions are significantly reduced," said Elissa Foster, Head of Sustainability at Who Gives A Crap. "Joining the Blue Whales and Blue Skies program is a great, tangible way to reduce emissions that result from transporting products via ship and helps to protect endangered blue whales."



A Container Ship unloads at the Port of LA. Credit Robert Schwemmer.



lower ships reduce the risk of fatal whale strikes. Credit:



Slowing ships means cleaner air, safer whales, and a

To get involved, interested brands should visit www.bluewhalesblueskies.org/cargo or contact info@bluewhalesblueskies.org. Enrollment is free, and takes just a few minutes

"Protecting Blue Whales and Blue Skies" program is a collaborative effort by Santa Barbara County Air Pollution Control District; Ventura County Air Pollution Control District; Bay Area Air Quality Management District; Channel Islands, Cordell Bank, and Greater Farallones national marine sanctuaries; The Volgenau Foundation; California Marine Sanctuary Foundation; National Marine Sanctuary Foundation; California Marine Sanctuary Foundation; C

Distribution reports available. Each news story appeared on more than 60 news sites.

More than 320 total news stories in 2023, with an estimate of 10.5 million impressions.

"Protecting Blue Whales and Blue Skies" news stories appeared on hundreds of news sites:

































































Advertising Outlets

PMSA

Pacific Merchant Shipping Association advocates on behalf of marine terminal operators, ocean-going vessels, and maritime industry stakeholders doing business at U.S. West Coast ports. The West Coast Trade Report is the monthly newsletter. BWBS has a banner presence in every issue of the year.

Supply Chain Dive

Supply Chain Dive provides in-depth journalism and insight into the most impactful news and trends shaping supply chain management. The newsletters and website cover topics such as logistics, freight, operations, procurement, regulation, technology, and more. BWBS partners with Supply Chain Dive to highlight Brand Ambassadors and reach potential ambassadors.

gCaptain

The world's leading maritime and offshore website, dedicated to quality news and building an interactive community of maritime professionals.

The Maritime Executive

The Maritime Executive has the largest audited circulation in the maritime industry. Published six times a year. The online newsletter, published six days a week, is the industry leader with a high-profile audience and critical news and intelligence from around the world. The MarEx website is a widely recognized source of up-to-date maritime news and information.

Long Beach Business Journal/ Long Beach Post

The Business Journal is a news magazine, published biweekly. The "voice of business", it covers a wide range of business and community issues, with special focuses on international trade, ...and the environment. Readers represent a higher-end market that includes business owners, presidents and CEOs, senior executives, public sector managers and area residents. Long Beach, parts of LA and Orange County.

Pacific Coast Business Times

Pacific Coast Business Times is the weekly business journal of record serving Santa Barbara, Ventura and San Luis Obispo counties.

San Francisco Business Times

San Francisco/Bay Area latest breaking business news, updated throughout the day.

Bay Nature

Glossy magazine: an independent nonprofit publication and website with a vision that all people have a close relationship with nature. Writers, photographers and artists cover science and nature, conservation, and recreation.

LinkedIn

Social media site: the world's largest professional network with more than 875 million members in more than 200 countries and territories worldwide.

Advertisements

Long Beach Business Journal



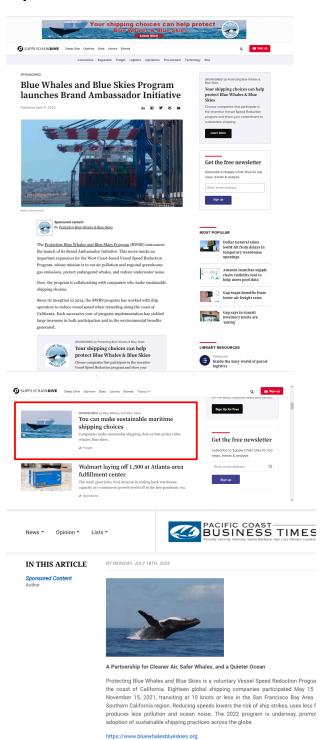


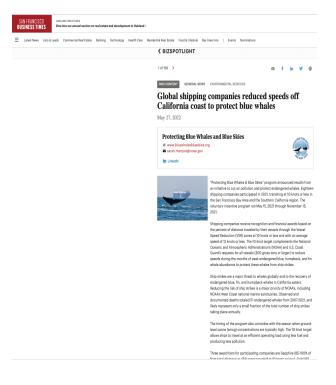


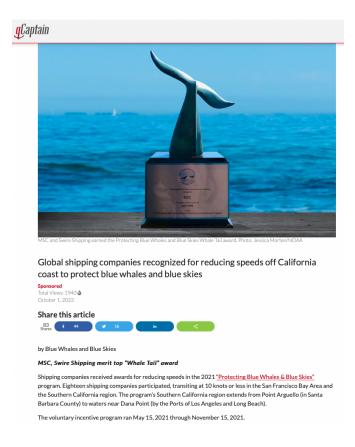




Sponsored Features







Summary

	News Stories	News Impressions	Ads	Ad Impressions	Website Visits	LinkedIn Impressions
General/Cargo Carrier Program	>140	4,500,000+	115	4,879,000+	4,190 (homepage)	1
Brand Ambassador Program	>190	6,000,000+	60	1,971,000+	821 (brand pages)	-
Total	>330	10,500,000+	175	6,850,000+	5,600 (all webpages)	165,000+